

SPECIALTY TRANSPORTATION APPLICATION

This application must be completed in its entirety, signed and submitted to <u>HSTSubmissions@hudsoninsgroup.com</u> in order for Hudson Specialty Transportation to provide you with a proposal.

In completing this application, you are not obligated to buy and Hudson is not obligated to sell or bind insurance coverage.

Incorrect, incomplete, false or misleading answers to any of the questions on this application may result in a retracted offer of coverage or a declaration that the policy is null and void.

Attach additional sheets if more room is needed to completely answer any item on this application.

If a question or section does not apply to your risk, then either respond N/A (not applicable) or leave blank. Any answer left blank will be deemed N/A and may affect Hudson's ability to price, quote and bind your account.

The following items must be included with this application:

1. A vehicle list with year, make, model, garaging location, VIN number and either cost new or stated amount. (Please provide this in Excel in the format shown below.)

					SAMPLE \	/EHICLE LIS [.]	г	
							Ambulance	
VIN				Stated	Garaging	Garaging	or NEMT or	
Number	Year	Make	Model	Value	Zip Code	State	Other	What is this vehicle used for

 A driver list including full name, date of birth, driver's license numbers and state of issuance. (Please provide this in Excel in the format shown below.)
 *Note: If MVR's are provided, please make sure they are dated within 30 days of the effective date.

	S	AMPLE DRIVERS	LIST	
First Name	Last Name	Date of Birth	License Number	Issuing State

3. Loss runs for the last 5 years with effective dates and the paid and outstanding reserves clearly marked. **Note: Please make sure loss runs are dated within 90 days of effective date.*

Please note that additional questions may be needed based on these responses and our needs as we complete the underwriting function.

Any proposal for coverage that Hudson makes will have additional terms and conditions. Please carefully review the proposal before making any decision to bind. As always, please contact your agent or broker if you have any questions.

Please submit completed applications to <u>HSTSubmissions@hudsoninsgroup.com</u>

SE	SECTION I: GENERAL					
1.	1. Today's Date: Desir	ed Effective Date:				
2.	2. Is this a renewal with your agency? 🗌 Yes 🗌 No					
3.	3. Is this a renewal with Hudson Specialty Transportation	Is this a renewal with Hudson Specialty Transportation? 🗌 Yes 🗌 No				
4.	4. Agency/Wholesaler (entity appointed with Hudson):					
5.	5. Agency Address:					
	City, State & Zip:					
6.	5. Agency Phone Number: Ager	cy Fax Number:				
7.	7. Broker/Producer's Name:					
	Phone Number: Email Addr	ess:				
8.	3. Daily Account Contact:					
	Phone Number: Email Addr	ess:				
9.	9. Named Insured:					
	FEIN: NAIC Code	:				
	Mailing Address:					
	City: State:	Zip Code:				
10.	10. Insured's Phone Number: Insu	red's Fax Number:				
11.	11. Insured's Website Address:					
12.	12. Insured's Main Insurance Contact:					
	Phone Number: Email Add	'ess:				
13.	13. Insured's Accounting Contact:					
	Phone Number: Email Addr	ess:				
14.	14. Insured's Safety/Loss Control Contact:					
	Phone Number:					
	Email Address:					
15.	15. Is this company publically traded? 🗌 Yes 🗌 No					
16.	16. Number of Years in Business?					
17.	17. Description of Primary Operations/Risk:					

18.	Does the insured require any filings?	ate 🗌 Federal 🛛 If yes, which	n states:
	MC Number:	DOT:	
19.	Additional Named Insured:		
	Address:		
	City:	State:	_ Zip Code:
	FEIN: Relations	hip to Named Insured:	
	Additional Named Insured:		
	Address:		
	City:	State:	_Zip Code:
	FEIN: Relations	hip to Named Insured:	
	Additional Named Insured:		
	Address:		
	City:		
	FEIN: Relations	hip to Named Insured:	
	(If more spac	e needed please attach a list.)	
20. C	Coverages Desired		
	Automobile Liability	Desired Limits:	
	Medical Payments	Desired Limits:	
	Uninsured / Underinsured Liability *State Specific Cov. (ie: Stacked, Non-Sta		
	Personal Insurance Protection	Desired Limits:	
	Drive Other Car Coverage	Desired Limits:	
	Collision/Comprehensive	Deductible Required:	
		Desired Limits:	
	Rental Coverage (PPT & Light/Medium)	Desired Limits:	
	Garagekeepers Coverage	Desired Limits:	
21.	Is Hired and Non-Owned Required? Yes Owned Coverage in this application.	S 🗌 No. If yes, please comple	ete Section III: Hired and Non-

22. Historical Unit Count

	Total	PPT	Light	Medium	Heavy	Extra Heavy	Trailers	Ambulance	NEMT
Projected									
Current YR									
1 st Prior YR									
2 nd Prior YR									
3 rd Prior YR									
4 th Prior YR									

23. For NEMT (Non-Emergency Medical Transport) Units:

Total Number that are wheelchair vans: _____ Total Number that are gurney/stretcher: ______

Total Number that are passenger vans: _____ Total number that are PPTs: _____

Note: Ambulances are vehicles with lights and sirens that could be used during a call. NEMT units are any other units that transport patients without lights and sirens.

24. Of the total fleet, how many of the units are:

Owned Vehicles:

Leased Vehicles for more than 30 days: _____

Owner Operator / Independent Contractor (IC) Vehicles:

25. Please list each policy and effective date for all loss runs which have been attached with this application (please provide 5 years of historical data):

	Commercial Auto Carrier	Effective Date	Expiration Date	Premium
1				
2				
3				
4				
5				

26. Please provide us with a list of all additional insureds and loss payees and provide the address for each entity. Also, please list which unit(s) each loss payee and additional insured is associated with.

Additional Insured Loss Payee
Name:
Address:
Associated Unit(s) Year, Make, VIN:
Additional Insured Loss Payee
Name: Address:
Associated Unit(s) Year, Make, VIN:

Additional Insured Loss Payee
Name:
Address:
Associated Unit(s) Year, Make, VIN:
(If more space is needed please add additional sheet.)
27. Average trip distance: S < 50 Miles 50 to 100 Miles 100 to 200 Miles >200 Miles
28. What is the longest tripmade by any driver in a year?
29. In what states doyou normally operate?
30. Is this account related to another account currently insured or quoted with Hudson? Yes No

SECTION II: SAFETY

1.	Name and title of the individual responsible for the Fleet Safety Program:
	Name: Title:
2.	Does the insured provide a bill of lading to its customers? 🗌 Yes 🗌 No
3.	Does the insured provide brokerage services? Yes No
4.	Is there a formal, written safety program? 🗌 Yes 🗌 No If yes, please provide.
5.	Does the insured schedule regular safety meetings? 🗌 Yes 🗌 No. If yes, who runs these meetings?
	Who is required to attend these meetings?
6.	Is there a process to review and analyze for cause of loss after an accident? 🗌 Yes 🗌 No
7.	Do drivers perform daily vehicle inspections? 🗌 Yes 🗌 No
8.	Do you have a formal vehicle maintenance program? 🗌 Yes 🗌 No
9.	Do you have vehicle maintenance personnel on staff? 🗌 Yes No
10.	Who is responsible for keeping the maintenance records?
11.	Is there a formal driver selection program? 🗌 Yes 🗌 No
12.	Are MVRs ran at time of hire? Yes No
13.	How often are the MVRs rechecked?
14.	Are reference checks, including the recent employer, part of the hiring process? 🗌 Yes 🗌 No
15.	Please provide the written rules for the withdrawal of driving privileges for MVR violations and accidents.
16.	Are physical exams part of the hiring process? 🗌 Yes 🗌 No
17.	Is drug testing completed prior to any offer of employment? 🗌 Yes 🗌 No
18.	Is a drug test administered after any accident that may occur? 🗌 Yes 🗌 No
19.	Are criminal background checks completed prior to any offer of employment? 🗌 Yes 🗌 No
20.	What is the company's minimum age for drivers?
21.	What is the policy on personal use of company vehicles by employees?

^{22.} If a company car is provided to employees, are the employee's family members allowed to drive the car?

SE	CTION III: HIRED AND NON-OWNED COVERAGE
1.	Is this a stand-alone Hired and Non-Owned Policy? Yes No
2.	Do you require Hired and Non-Owned Liability? Yes No
3.	Do you require Hired Physical Damage? Yes No Desired Limit? What Ded?
	Total Cost of Hire:
4.	Please describe in some detail the hired and non-owned exposure for this insured.
5.	Do you own or control any other subsidiary or are you affiliated with any other entity?
	Yes No If yes, please provide a list:
6.	In what states do you normally operate?
7.	Total Number of Employees:
8.	Total Number of Volunteers:
9.	Total Number of Employees who regularly drive their own personal auto on company business?
10.	What was the total amount expensed, as reported to the IRS, for mileage reimbursement during the previous fiscal year?
11.	What is the total amount expected to be expensed, as reported to the IRS, for mileage reimbursement for the upcoming fiscal year?
12.	Do you pay employees who use their own cars on business a set amount car allowance?
13.	What is that allowance?and is itweeklymonthly orannually?
14.	What was the total amount in allowances paid to employees in the prior fiscal year?
15.	What is the expected total amount in allowances paid to employees in the coming year?
16.	How many short term rentals in the last year?
	How many were airport rentals?
	How many were non-airport rentals?
17.	What is the total amount expensed last year for short term rentals?

- 18. What is the total amount expected to be expensed this year for short term rentals?
- 20. What is the total number of independent contractors hired?
- 21. Do they drive under their own authority? Yes No
- 22. Do they provide their own insurance? Yes No. What limits are required?
- 23. Does their IC agreement have a hold harmless agreement? Yes No. Are the required insurance limits listed in the agreement? Yes No (Please provide a copy of the agreement.)
- 24. Does the IC agreement require the IC to name our insured (the named insured) as an additional insured?
- 25. What is the process for verifying the coverage and limits for the IC's?
- 26. Who is responsible for this process? ______

27. How often and for what purposes do employees use their own vehicles for company business?

- 28. How often and for what purpose do independent contractors use their own vehicle for company business?
- 29. Are employees and IC's who drive their own car required to carry insurance? Yes No What limits are required?
- 30. Who monitors this information?
- 31. Other than airport rentals, how often and for what purpose are hired / borrowed vehicles used?
- 32. Who is providing the automobile liability and auto physical damage insurance for the hired / borrowed vehicles?

(On	ly answer this section if you have ambulances, NEMTs, or other livery operations.)
1.	Number of Years the insured has been under the current management?
2.	Do you own or control any other subsidiary or are you affiliated with any other entity?
3.	Do you carry professional liability insurance? Yes No. If yes, please list your
	Carrier: Policy number:
	Effective dates:
4.	In what states do you normally operate?
5.	In what cities and areas do you normally operate?
6.	What are your hours of operation?
	Number of Shifts per 24 hours:
7.	Do you respond to 911 calls? 🗌 Yes 🗌 No
8.	Do you dispatch 911 calls? 🗌 Yes 🗌 No
9.	Total annual number of ambulance calls?
	Percent of ambulance calls that are emergency
	Percent of ambulance calls that are non-emergency
10.	What type of training is provided for your drivers? Check all that apply.
	Defensive Driving Course Federal Emergency Vehicle Operator Course
	Highway Patrol Training Smith System Training In-House Driver Training
	CEVO Training Other Training
11.	Total number of employees:
12.	Total number of paramedics:
13.	Total number of EMTs:
14.	Total number of drivers:

SECTION V: DRIVING SCHOOL

1.	Total number of employees of the school:	
2.	Total number of actual instructors at the school:	
3.	Are all instructors employees of the insured driving school? Yes No	
4.	Are any instructors classified as Independent Consultants? 🗌 Yes 🗌 No	
5.	Are all instructors licensed by the state? 🗌 Yes 🗌 No	
6.	How many instructors have?	
	Certificate of Completion of the Behind the Wheel Training:	
	Certificate of Completion of Classroom Driver Education:	
	Certificate of Enrollment in Driver Training:	
	What other training programs have been completed?	
7.	Please provide a list of all driver instructors, their state and driver's license numbers.	
8.	Do instructors instruct from the same vehicle or do the vehicles rotate?	
9.	Does the school own all units that will be used during the instruction?	
10.	Who is responsible for the maintenance and upkeep of these units?	
11.	Are any third party vehicles used during the instruction? Yes No. If yes, then is the driving school named as an additional insured? Yes No and does it confirm coverage for the vehicle? Yes No	

REPRESENTATIONS

This application must be signed by an authorized partner, officer or other principal of the named insured seeking coverage or by the proprietor of a proprietorship. By signing this application, you represent and agree that:

- 1. You are acting on behalf of all persons and entities for which you are seeking insurance;
- 2. The statements and answers in the application and all supplements and attachments to it are accurate and complete. Additional information provided in response to subsequent questions and requests will also be accurate and complete;
- 3. Statements and information that you provide that are attached to or that supplement this application are deemed to be incorporated into the application, and the application will be deemed to be incorporated into and a part of any policy that is issued;
- 4. The statements, answers and additional information are representations by you; they are a material inducement to us to provide insurance or a proposal for insurance; and you intend for us to rely upon them;
- 5. Any policy that we issue will be issued in reliance upon those representations;
- 6. You will report to us immediately, in writing, all changes in your business or circumstances that would result in a different statement or answer or different information than the ones you have previously provided to us when the change becomes known to you between the date of this application and the effective date of the policy, if a policy is issued. We reserve the right to modify or withdraw any proposal for insurance that we offer when we receive information about such changes;
- 7. If the application, including attachments and supplements, contains inaccurate, false or incomplete information or if you fail to provide notice of changes as required, we may declare any policy that has been bound or issued to be null and void, and we will not provide any coverage.

STOP! BEFORE YOU SIGN THIS APPLICATION, READ THE APPLICABLE FRAUD WARNING ON THE FOLLOWING PAGE.

Name:	_ Title:
Signature:	Date:

NOTICE TO ALL PROSPECTIVE INSUREDS:

Any person who knowingly, and with intent to defraud any insurance company or other person, files an application for insurance or statement of claim containing any materially false information, or, for the purpose of misleading, conceals information concerning any fact material thereto, may commit a fraudulent insurance act which is a crime and subjects such person to criminal and civil penalties in many states.

NOTICE TO PROSPECTIVE INSUREDS IN:

Colorado

It is unlawful to knowingly provide false, incomplete or misleading facts or information to an insurance company for the purpose of defrauding or attempting to defraud the company. Penalties may include imprisonment, fines, denial of insurance and civil damages. Any insurance company or agent of an insurance company who knowingly provides false, incomplete, or misleading facts or information to a policyholder or claimant for the purpose of defrauding or attempting to defraud the policyholder or claimant with regard to a settlement or award payable for insurance proceeds shall be reported to the Colorado Division of Insurance within the Department of Regulatory Agencies.

District of Columbia

Any person who knowingly presents a false or fraudulent claim for payment of a loss or benefit or knowingly presents false information in an application for insurance is guilty of a crime and may be subject to fines and confinement in prison.

Florida

Any person who knowingly and with intent to injure, defraud or deceive any insurer files a statement of claim containing any false, incomplete or misleading information is guilty of a felony of the third degree.

Hawaii

For your protection, Hawaii law requires you to be informed that presenting a fraudulent claim for payment of a loss or benefit is a crime punishable by fines or imprisonment, or both.

Kentucky

Any person who knowingly and with intent to defraud any insurance company or other person files an application for insurance containing any materially false information or conceals, for the purpose of misleading, information concerning any fact material thereto commits a fraudulent insurance act, which is a crime.

Maine, Tennessee, Virginia, Washington

It is a crime to knowingly provide false, incomplete or misleading information to an insurance company for the purpose of defrauding the company. Penalties may include imprisonment, fines, and denial of insurance benefits.

Maryland

Any person who knowingly or willfully presents a false or fraudulent claim for payment of a loss or benefit or who knowingly or willfully presents false information in an application for insurance is guilty of a crime and may be subject to fines and confinement in prison.

New Jersey

Any person who includes any false or misleading information on an application for an insurance policy is subject to criminal and civil penalties.

New York (Auto)

Any person who knowingly makes or knowingly assists, abets, solicits or conspires with another to make a false report of the theft, destruction, damage or conversion of any motor vehicle to a law enforcement agency, the department of motor vehicles or an insurance company, commits a fraudulent insurance act, which is a crime, and shall also be subject to a civil penalty not to exceed five thousand dollars and the value of the subject motor vehicle or stated claim for each violation.

New Mexico

Any person who knowingly presents a false or fraudulent claim for payment of a loss or benefit or knowingly presents false information in an application for insurance is guilty of a crime and may be subject to civil fines and criminal penalties.

Ohio

Any person who, with intent to defraud or knowing that he/she is facilitating a fraud against an insurer, submits an application or files a claim containing a false or deceptive statement is guilty of insurance fraud.

Oklahoma

WARNING: Any person who knowingly, and with intent to injure, defraud or deceive any insurer, makes any claim for the proceeds of an insurance policy containing any false, incomplete or misleading information is guilty of a felony.

Pennsylvania (Auto)

Any person who knowingly and with intent to injure or defraud any insurer files an application or claim containing any false, incomplete or misleading information shall, upon conviction, be subject to imprisonment for up to seven years and the payment of a fine of up to \$15,000