

## PRODUCT GUIDE

### In-House Underwriting & Specialty Programs

#### Recreational Commercial Marine

Recreational marine accounts writing primary and excess liabilities including related piers/wharves/docks, property, hull/P&I, inland marine, auto & workers comp coverages

- Marinas
- Boat Dealers
- Boat Builders & Manufacturers
- Sailing Schools
- Yacht Clubs
- Marine Artisans
- Yacht Brokers
- Rental Fleets

Contact: [Matt Roper](mailto:mroper@one80.com): mroper@one80.com

#### Boat & Yacht

Hull and P&I including Jones Act Crew coverage for boats of all sizes, including some CAT Capacity

- Runabouts
- Sport Fishing Boats
- Sailboats
- Mega Yachts
- Mature Vessel Program (for well-maintained older boats)
- Liveaboards (including Personal Property & Liability)
- High Performance (up to 125 MPH)
- Liability Only Placements
- Charter Boats
- Trawlers

Contact: [Kristen Murnane](mailto:kmurnane@one80.com): kmurnane@one80.com

#### Ocean Marine

Commercial marine accounts writing primary & excess marine liabilities, hull and P&I, ocean cargo & related inland marine, property, and auto coverages

- Ship Repairers
- Marine Contractors
- Terminal Operators
- Port Authorities
- Stevedores
- Wharfingers
- Passenger & Charter Vessel Accounts
- Vessel Builders Risk
- Near Shore Commercial Fishing Vessels
- Ocean Cargo Import/Export/Storage

Contact: [Jason Holbrook](mailto:jholbrook@one80.com): jholbrook@one80.com

#### Inland Marine

Focus on Construction & Transportation specific to the following classes of business:

##### Builders Risk

- Residential or Commercial Construction
- New Construction & Renovation
- Coastal Construction with wind (excluding FL)
- Capacity to \$100 Million

##### Motor Truck Cargo

- Primary Cargo
- Vehicle Physical Damage/Cargo Combined

##### Contractors Equipment & Tools

- Standalone Schedules
- Property Available in Support of Schedule

Contact: [Dave Morrill](mailto:dmorrill@one80.com): dmorrill@one80.com

#### Private Client Services

High Net-Worth Personal Lines for the affluent client with significant assets to protect, including:

- Home(s)
- Autos
- Collectibles
- Umbrella
- Boats & Yachts
- Aircraft

Hard to Place Personal Lines due to location or loss history, including:

- Primary, Secondary or Rentals
- CAT Prone & Coastal Locations
- Standalone Wind
- CPL & Umbrella
- Builders Risk
- Flood/Excess Flood

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**Program & Specialty Carriers** - North American Specialty (SwissRe), Navigators Insurance, Markel, Chubb, Pennsylvania Manufacturers Association (PMA), New Hampshire Insurance Company (AIG), AIG Private Client Group, Travelers, Ironshore Indemnity, Nat Gen Premier, Nautilus (Great Divide)

**Non-Admitted Carriers** - Lloyds Coverholders for Brit, Lexington, Beazley, Ironshore, Nautilus Insurance Company, Evanston Insurance