

Medical Stop Loss Managing General Underwriter

For more information visit:
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Target Classes of Business

Small to medium sized regional third party administrators with:

- ✓ High Service Standard
- ✓ An emphasis on Claims Management
- ✓ Strong Market Presence
- ✓ An interest in Medicare Reference Based Pricing (MRBP)

Highlighted Features

- For stop loss products, the minimum specific deductible is \$25,000 (any lower requires single-case approval), and the minimum number of employees is 51.
- Access to vendor partners that specialize in MRBP claims repricing, patient and provider advocacy, plan document preparation and assistance with provider challenges.
- Experience with direct provider contracts or limited network usage.
- Medicare/Reference Based Underwriting.
- Terminal Liability.
- Specific Advance Funding.
- No Laser & Renewal Cap Options.
- Monthly Aggregate Accommodations.
- Aggregated Specific Deductibles.


Available Coverages:

- ✓ Traditional Stop Loss Coverage
- ✓ Medicare Reference Based Pricing (MRBP)
- ✓ Minimum Essential Coverage (MEC)
- ✓ Minimum Value Plans (MVP)
- ✓ Captive Underwriting

Submission Requirements:

- ✓ Employer Name & Locations
- ✓ Employer SIC Code
- ✓ Excel Census by Location & Plan Options
- ✓ Specific Deductible (current and proposed)
- ✓ Contract Basis (current and proposed)
- ✓ Current Rates and Factors (Renewal if available)
- ✓ Current and Proposed Benefits
- ✓ Current and Proposed Cost Containment Vendors
- ✓ Current PPO Savings Report
- ✓ Proposed PPO Information
- ✓ 2-3 Years Claims Experience
- ✓ Claim Details at or Expected to Exceed 50% of Specific
- ✓ Deductible
- ✓ Trigger Diagnosis Claims Details

Contact Us:

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